

## **Business Idea** *PVCEEDS*

### **IO3 - OUTSIDE Green Business Collection**

Chaib Zineb, Cortese Beatrice, Cosenza Ludovica Maria, Elia Azzurra Maria, Focaccio Daniele, Guerrieri Lucrezia Francesca, Manno Irene, Musca Elisa, Procopio Francesca, Rosanò Rocco Pio, Scalise Sharon, Tateo Giovanni





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### Introduction

OUTSIDE is a European project funded by the Erasmus+ Programme (Key Action 2 –Cooperation for Innovation and Exchange of Good Practices). The duration of the project is of 30 months, from October 1st 2020to March 31st 2023. OUTSIDE is implemented by 5 European Countries (Italy, Belgium, Croatia, Lithuania, UK). The Partnership is made up of 5 Schools and 4 Organizations active in the field of sustainable development & entrepreneurship. OUTSIDE has the general objective to promote the acquisition of key and innovative competences among students, through the creation of entrepreneurial projects in the field of sustainability.

In each piloting country, partners will be responsible for the organization of training groups of students aged 11-17 that will deliver at least 3 green projects per country (Intellectual Output 3).





#### Title of the business idea: "PVCEEDS"

### **Description**

Link to the OUTSIDE Toolkit: Module 4 Session 4: Development of a green business idea Our idea involves the creation of a machine (similar to typical vending machines), inside which, once an object has been placed environmentally hazardous object, such as plastic bottles, cans, etc... gives you in return a quantity of seeds of your choice directly proportional to the number of objects placed inside of the machine.

Our idea, in terms of its application, envisages the establishment of at least one machine per country, so that it is that it is available to anyone who wants to invest in this sustainable, dual-action idea = recycling/recycling the plastic in a special place thus cleaning up our territories, and on the other side favouring the prosperity of greenery.

The municipality, as this initiative is mainly in the interest of our region, will finance us. The consumer, therefore, will not have to resort to their own money, but will be free to bring objects of plastic, or generally polluting the environment environment, in order to clean up the place where he himself lives. himself lives.

## The local environmental challenge

Link to the OUTSIDE Toolkit: Module 4 Session 3: Mapping local environmental challenges The value of this initiative is for all citizens, so that they can live in a place that is healthy, welcoming and undoubtedly clean, looking a look to future generations as well. This initiative considers important any person contributes to the aim of our twofold action.





#### **Skills**

Link to the OUTSIDE Toolkit: Module 7

Session 2: how to create and run sustainable team

Session 4: how to boost internal and external communication skills of the team

Plastic and seeds are the key resources of our proposal. Advertising and promotional advertisements, the which will include advertising posters and logos are our distribution channels. The consumer will not have to resort to their own money, but will be free to bring plastic objects, so as to clean up the place where he or she lives.

Our product will be publicised via the

social networks through advertisements and promotional advertisements, which will include posters and logos that will represent our idea.

main subject a woman who will play mother nature and will be seen as the one who has incarnated herself inside the machine: so it will be as if we

idea. The advertising poster will have as its subject

give mother nature an object that is dangerous for the environment so that she can dispose of it, and she in in return she will give us the seed so that we can continue our our good deed. Our brand will have as its main subject a plastic bottle, and to

of recycling; inside the bottle will have a flower, symbol of life. flower, symbol of life.

We will also publicise our product via a financial Instagram profile, a power point presentation and a website.

#### Resources

Link to the OUTSIDE Toolkit: Module 3 Session 2: Mapping and connecting with the external community Supplier of materials for the construction of the

it will have a label with the recycling symbol on it.

machinery: LAMIEREDIL SPA ITALIA - Catanzaro.

Suppliers: transformation of steels, profiled metals, steel, building covers, trapezoidal sheet metal, profiles omega.

Supplier of materials for the aesthetic appearance of the machinery: IL PUNTO SRL - REGGIO CALABRIA.

Supplies: vaulting paints and coatings of the highest quality, made from the best raw materials. The products are a guarantee of quality and efficiency, but always in





	full respect for the environment.
	Seed supplier for the implementation of our
	initiative: LAMEZIA GARDEN S.S LAMEZIA TERME.
	Supplies: nursery - plants and flowers; seedlings, bulbs and
	seeds; parks and gardens - creation and
	maintenance floriculture.
	Supplier of gears for the construction and
	machinery operation: O.M.C REGGIO CALABRIA.
	Provides: milling and turning services of high
	quality at competitive prices. The company also provides
	consultancy aimed at customer needs in
	on industrial and naval mechanical maintenance
	ships, as well as construction and repair
	gears.
Financial planning	The construction of the materials for the assembly of the machinery, but also the assembly of the machinery itself, will cost the
Link to the OUTSIDE Toolkit: Module 7	highest in the implementation of this initiative. Over time, the machinery will also need maintenance, which again will require a certain amount of money to be paid by the municipality.
Session 1: getting started with project management	this will require a certain amount of money to be paid by the municipality to those who will be in charge of it, and who therefore
Session 3: how to manage a green project	offer us their service
Green Business Model Canvas	
Link to the OUTSIDE Toolkit: Module 7	
Session 3: Developing a green business model canvas	



### Possible impact

The value of this initiative is for all citizens, so that they can live in a place that is healthy, welcoming and undoubtedly clean, looking a look to future generations as well. This initiative considers important any person contributes to the purpose of our twofold action.

For our consumer the use of the machine will be completely free of charge, the only effort required will be to set aside polluting plastic objects, or even collect them by removing them from the environment, so as to reduce plastic waste, thus pollution, and at the same time allow biodiversity to be reborn.

### Marketing and product pitch

Link to the OUTSIDE Toolkit: Module 8 Session 2: Utilizing the digital skills and social media to boost business ideas Session 3: Making Social

Session 3: Making Social Media strategy to boost green business ideas Our product will be publicised via the social networks through advertisements and promotional advertisements, which will include posters and logos that will represent our idea. idea. The advertising poster will have as its subject main subject a woman who will play mother nature and will be seen as the one who has incarnated herself inside the machine: so it will be as if we give mother nature an object that is dangerous for the environment so that she can dispose of it, and she in in return she will give us the seed so that we can continue our our good deed. Our brand will have as its main subject a plastic bottle, and to it will have a label with the recycling symbol on it. of recycling; inside the bottle will have a flower, symbol of life. flower, symbol of life. We will also publicise our product via a financial Instagram profile, a power point presentation and a website.

### Space for the pictures and videos







